

TCS

Software Testing

Vendor Assessment Report Abstract

July 2012

by Dominique Raviart
Research Manager
NelsonHall

8 pages





Who Is This Key Vendor Assessment For?

NelsonHall's Vendor Assessment for MTP is a comprehensive assessment of MTP's software testing offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers and identifying vendor suitability for software testing RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector.



Key Findings & Highlights

MTP is a privately-owned Madrid-based software testing pure-play founded in 1997. Its 2011 revenues were up 7% to €24.4m. Headcount is 500, of whom 400 in Madrid.

The company primarily services Spain-headquartered organizations and has specialized in the telecom sector with Telefonica, Ericsson and Orange as anchor clients; in banking (Santander and BBVA); in utilities & energy (Endesa and Enagas); and Spanish public sector bodies.

MTP promotes a factory approach to its execution engagements with the intent of delivering an industrialized service based on standard processes and tools, KPIs and productivity improvements. To support this approach, MTP has invested in TMMi 4 certification to promote the quality and standardization of its service execution.

Contents

1. Background and Revenue Summary
2. Key Offerings
3. Delivery Capability and Partnerships
4. Clients and Target Markets
5. Strategy
6. Strengths and Challenges
7. Outlook

Scope of the Report

The report provides a comprehensive and objective analysis of the software testing offerings, capabilities, and market and financial strength of MTP, including:

- Identification of the company's strategy, emphasis and new developments
- Analysis of the company's strengths and weaknesses
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and investments in new services offerings
- Analysis of the company's IP and accelerators as well as partnerships
- Analysis of the company's delivery organization including the location of delivery locations.

Report Length

8 pages

Report Author

Dominique Raviart

dominique.raviart@nelson-hall.com

Software Testing Vendor Assessments Also Available for:

Accenture

Amdocs

Capgemini (including Sogeti)

Cognizant

CSC (including AppLabs)

HP Enterprise Services

Infosys

Logica

L&T Infotech

Mahindra Satyam and Tech Mahindra

Maveric Systems

Steria

TCS

Forthcoming: IBM Global Business Services and Wipro.