



Atos Software Testing

Vendor Assessment Report Abstract

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by **Dominique Raviart**
Research Manager
NelsonHall

11 pages





Who Is This Vendor Assessment For?

NelsonHall's Software Testing Vendor Assessment for Atos is a comprehensive assessment of Atos' software testing offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of software testing and identifying vendor suitability for software testing
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector.



Key Findings & Highlights

Atos re-launched its Testing and Acceptance Management (TAM) service offering and service line with the acquisition of Siemens IT Solutions & Services (SIS) in July 2011.

TAM is officially part of Atos' Systems Integration (SI) business but is actually a virtual service line across all part Atos, notably the company's IT infrastructure management business ("Managed Services") and Consulting and Technology Services.

The unit has ~2,000 personnel spread over several countries, including Netherlands, the U.K., France and Germany, also Belgium, Spain, South America and India. The unit's headcount positions Atos by size as a software testing challenger except in several geographies including France where Atos is a top two testing vendor by size. Atos has 4,000 testing FTEs including personnel that is not career testers.

TAM has a slight different background in software testing from competitors. The unit generates most (~65% of revenues) of its testing services from activity in application management contracts and IT infrastructure management contracts; and the remaining 35% from standalone software testing contracts. Most major competitors are heavily focusing on standalone testing contracts.

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1. Background
2. Revenue Summary
3. Key Offerings
4. Delivery Capabilities & Tools
5. Target Markets
6. Strategy
7. Strengths & Challenges
8. Outlook

Scope of the Report

The report provides a comprehensive and objective analysis of Atos' software testing offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

Report Length

11 pages

Report Author

Dominique Raviart

dominique.raviart@nelson-hall.com

Software Testing Vendor Assessments:

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Forthcoming: Capgemini, CSC, HP, IBM, Mahindra IT, SQS and Steria.